

# Patriot Expands Geographic Presence & Product Expertise Through Partnership with PDCM Insurance

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FORT WASHINGTON, Pa.--([BUSINESS WIRE](#))--Patriot Growth Insurance Services, LLC ("Patriot"), one of the country's largest and fastest-growing national insurance agencies, today announced that PDCM Insurance ("PDCM") has joined the Patriot platform. The partnership with PDCM strengthens Patriot's existing property and casualty and employee benefits capabilities and expands the company's geographic presence into the Iowa marketplace.

Waterloo, Iowa-based PDCM is a full-service insurance agency that offers a comprehensive suite of insurance products and services to businesses and individuals throughout the Midwestern US. PDCM is one of the top insurance services firms in Iowa, with over 50 highly trained and experienced professionals delivering exceptional advice and superior service. The business will continue to be led by its CEO Chris Fereday and John Monaghan, President of the Employee Benefits Division, both of whom have taken on senior executive roles within Patriot. All of PDCM's employees remain in their current capacities, serving clients and continuing to foster the firm's award-winning culture.

"PDCM has more than 100 years of experience building relationships and helping clients protect their assets in Iowa," said Mr. Fereday. "We are excited to leverage Patriot's resources and national network in order to take our client service to the next level."

In addition to its comprehensive insurance services, PDCM offers a range of proprietary products and programs to enhance employee safety, increase profitability and lower insurance rates. PDCM's **Risk Reduction Approach™** helps businesses develop and conduct specialized risk reduction and loss control programs, including compliance programs for OSHA safety regulations.

PDCM's **HRConnect** product provides human resources consulting solutions and training for small to mid-size organizations to ensure compliance and improve workplace performance. The platform allows smaller organizations without a full-time human resources function to stay in compliance with ever-changing industry regulations and laws. Other key offerings include the **EMPower** program for employee wellness, **Border Audit** for identifying information technology risks and ensuring compliance, and **CompleteCARE** for managing the workers' compensation process.

"Our clients' insurance and human capital needs are constantly evolving, and our innovative approach enables them to keep pace with the rapidly changing demands of their businesses," said John Monaghan, Partner and President of Employee Benefits at PDCM. "PDCM is deeply committed to providing the latest and most cutting-edge products and services to our clients, and we are thrilled to continue this tradition as part of the Patriot platform."

"PDCM checks every box for Patriot – engaged and energetic leadership, dynamic producers, unwavering client service focus, and enviable organic growth. Chris and John are incredible entrepreneurs that are deeply committed to their employees and to the communities they serve. They have built a truly world-class, market-leading agency by developing value-added services that meaningfully improve their clients' businesses," said Matt Gardner, Founder and CEO of Patriot. "We are ecstatic that they've chosen to partner with us and continue their growth journey within the Patriot family."

## About Patriot Growth Insurance Services

Founded in 2019, Patriot is a growth-focused national insurance services firm that partners with employee benefits and property & casualty agencies across the United States. In its first year of operation, Patriot was ranked the 53<sup>rd</sup> largest insurance broker in the U.S. by *Business Insurance*. With over 750 employees operating in 60 locations across 16 states, Patriot's collaborative model delivers resources and strategic support to its agencies, whose leaders continue to operate with a high degree of autonomy in their local markets. Patriot's unique equity model creates true alignment with its partner agencies, and its operating philosophy fosters enhanced career opportunities for its dedicated and professional team. Patriot is backed by growth equity investor [Summit Partners](#). For more information, please visit [www.patriotgis.com](http://www.patriotgis.com).

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